

BUYER PROFILE

Name _____ Buyer's Associate: _____

Address _____ Home Phone _____

_____ Business Phone _____

Current Occupation _____ Social Security # _____

Previous Business Experience _____

What ad (or other source) brought you to our office _____

Motivation for buying a business _____

Types of businesses preferred 1. _____ 2. _____ 3. _____

Types of businesses in which you are not interested _____

What is your owner or business operation experience _____

Will you personally work in the business? _____

Location preference _____ Income Required _____

Who else besides you will make the decision? _____

How much do you have to invest now? _____ In 30 days _____

Are you pre-qualified with a bank? _____

Who will assist you with financing? _____

In what form is your down payment (investment) coming from? _____

How long have you been actively searching for a business? _____

When do you want to be in business? _____

Are you in a position to make an offer now? _____

Credit Reference: Bank _____

Accountant _____

Other _____

Remarks _____

AUTHORIZATION TO VERIFY INFORMATION

I authorize Broker, and the Sellers of any business on which I make an offer, to verify any of the above information and to obtain a credit report.

Buyer's Signature _____ Date _____

Broker's Agent _____ Date _____